ConvergeOne

EXHIBIT A
L-116-19

Date: 9/13/2018
Page #: 1 of 3
documents #: OP-000346037
SO-000403991
Solution Name: CM8 Upgrade
Customer: CITY OF PARMA

Solution Summary

CM8 Upgrade

Customer: CITY OF PARMA		**Primary Contact:** SHELLEY CULLINS	
Ship To Address: Install Sites		**Email:** scullins@cityofparma-oh.gov	
Bill To Address: 6611 Ridge Rd		**Phone:** (440) 885-8860	
Parma, OH 44129-5530		**National Account Manager:** Alan McCall	
Customer ID: SPSCITPAR0002		**NAM Email:** AMcCall@convergeone.com	
Customer PO:		**NAM Phone:** (517) 853-3518	

Solution Summary	Current Due	Next Invoice	Due	Remaining	Total Project
Software	$9,988.25		One-Time		$9,988.25
Hardware	$16,465.13		One-Time		$16,465.13
Hardware	$0.00		Annual		$0.00
Professional Services	$42,687.14		One-Time		$42,687.14
Maintenance					
Manufacturer Support*	$552.48	$552.48	Annual	$552.48	$1,657.44
Project Subtotal	**$69,693.00**			**$552.48**	**$70,797.96**
Estimated Tax	NOT INCLUDED				
Estimated Freight	NOT INCLUDED				
Project Total	**$69,693.00**				**$70,797.96**

*If the term includes an amount of time that is not a full 12 months, payment for the partial year will be included in the Price. After the initial payment, the remaining years of the term will be billed on an annual basis in advance. Customer agrees to pay the remaining payment(s) when invoiced.

This Solution Summary summarizes the document(s) that are attached hereto and such document(s) are incorporated into this Solution Summary by this reference. Customer's signature on this Solution Summary (or Customer's issuance of a purchase order in connection with this Solution Summary) shall represent Customer's agreement with each attached document and acknowledgement that the attached document(s) are represented accurately by this Solution Summary. Each document is governed by that certain agreement as stated within that individual document, or if no agreement is referenced, each document shall be governed by the Online General Terms and Conditions found on the internet at http://www.convergeone.com/online-general-terms-and-conditions. Professional Services not specifically itemized are not provided.

The pricing on this Summary page is valid for thirty (30) days. All prices are subject to change without notice.

This order is a configured order and/or contains software.

ACCEPTED BY:

BUYER: _____ DATE: _____ SELLER: _____ DATE: _____

TITLE: _____ TITLE: _____

Solution Quote

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
2 CLEVELAND OH						
Software						
1	381276	APPLIANCE VIRTUAL PLTFRM R7+ SINGLE CPU EMBEDDED SERVER LIC:SR		1	$230.77	$230.77

ConvergeOne

Date: 9/13/2018
Page #: 2 of 3
documents #: OP-000346037
SO-000403991
Solution Name: CM8 Upgrade
Customer: CITY OF PARMA

Solution Quote

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
2	397174	AURA R8 CM VE VAPPLIANCE SYS ENABLEMENT		1	$0.00	$0.00
3	397514	APPLIANCE VIRTUAL PLATFORM R8 UTILITIES VAPP ENABLEMENT		1	$0.00	$0.00
4	397931	SM BRANCH SESSION MANAGER (BSM) R8 VE VAPPLIANCE SYS ENABLEMENT		1	$0.00	$0.00
5	700513985	APPLIANCE VIRTUAL PLATFORM R8 MEDIA KIT		1	$79.62	$79.62
Hardware						
6	700508955	S8300E SERVER - NON GSA		1	$1,633.85	$1,633.85
Maintenance						
7	293650J	SA PREFER SUPT CO-DEL AAVP R7 SINGLE CPU EMBD SRV 3YR AN PREPD	36	1	$2.71	$97.56
8	344345J	SUPT ADV PREFERRED CO-DELIVERY REMOTE SITE TRACKING AURA R8	36	1	$0.00	$0.00

2 PARMA OH

Software

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
9	381276	APPLIANCE VIRTUAL PLTFRM R7+ SINGLE CPU EMBEDDED SERVER LIC:SR		1	$230.00	$230.00
10	397174	AURA R8 CM VE VAPPLIANCE SYS ENABLEMENT		1	$0.00	$0.00
11	397514	APPLIANCE VIRTUAL PLATFORM R8 UTILITIES VAPP ENABLEMENT		1	$0.00	$0.00
12	397931	SM BRANCH SESSION MANAGER (BSM) R8 VE VAPPLIANCE SYS ENABLEMENT		1	$0.00	$0.00
13	700513985	APPLIANCE VIRTUAL PLATFORM R8 MEDIA KIT		1	$79.62	$79.62
Hardware						
14	700508955	S8300E SERVER - NON GSA		1	$1,633.85	$1,633.85
Maintenance						
15	293650J	SA PREFER SUPT CO-DEL AAVP R7 SINGLE CPU EMBD SRV 3YR AN PREPD	36	1	$2.71	$97.56
16	344345J	SUPT ADV PREFERRED CO-DELIVERY REMOTE SITE TRACKING AURA R8	36	1	$0.00	$0.00

Parma OH - City Hall

Software

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
17	231820	AVAYA AURATM RFA TO PLDS CONVERSION		1	$0.00	$0.00
18	259401	MEDIA ENCRYPTION R6+/MBT LIC:DS		1	$0.00	$0.00
19	381277	APPLIANCE VIRTUAL PLATFORM R7+ DUAL CPU COMMON SERVER LIC:SR		1	$1,384.62	$1,384.62
20	382005	ASBCE R7 STANDARD SERVICES SESSION 1-500 LIC:CU		38	$85.00	$3,230.00
21	397100	AURA R8 CORE SUITE UPGRADE/UPLIFT UA SOFTWARE LIC: NU;CU;SR		200	$13.28	$2,656.00
22	397113	AURA SUITE R8 PRESENCE SERVICES R8 /E LIC:NU		200	$0.00	$0.00
23	397114	AURA SUITE R8 AES UNIFIED DESKTOP R8 /E LIC:CU		200	$0.00	$0.00
24	397115	AURA SUITE R8 ASBCE R8 STANDARD SERVICES /E LIC:CU		58	$0.00	$0.00
25	397116	AURA SUITE R8 ASBCE R8 ADVANCED SERVICES /E LIC:CU		29	$0.00	$0.00
26	397117	AURA SUITE R8 ASBCE R8 STANDARD HIGH AVAIL LIC /E LIC:CU		58	$0.00	$0.00
27	397118	AURA SUITE R8 ASBCE R8 ADVANCED HIGH AVAIL LIC /E LIC:CU		29	$0.00	$0.00
28	397120	AURA SUITE R8 AVAYA MULTIMEDIA MSG ENHANCED USER /E LIC:NU		200	$0.00	$0.00
29	397124	AURA SUITE R8 EQUINOX IPAD /E LIC:NU		200	$0.00	$0.00
30	397125	AURA SUITE R8 EQUINOX WIN /E LIC:CU		200	$0.00	$0.00
31	397126	AURA SUITE R8 EQUINOX MOBILE /E LIC:NU		200	$0.00	$0.00
32	397127	AURA SUITE R8 EC500 SINGLE MODE /E LIC:NU		200	$0.00	$0.00

Date: 9/13/2018

Page #: 3 of 3

documents #: OP-000346037
SO-000403991

Solution Name: CM8 Upgrade

Customer: CITY OF PARMA

ConvergeOne

Solution Quote

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
33	397128	AURA SUITE R8 ONE-X CES /E LIC:CU		200	$0.00	$0.00
34	397129	AURA SUITE R8 VIDEO /E LIC:NU		200	$0.00	$0.00
35	397130	AURA SUITE R8 EQUINOX MAC /E LIC:NU		200	$0.00	$0.00
36	397131	AURA SUITE R8 ONE-X COMMUNICATOR /E LIC:NU		200	$0.00	$0.00
37	397132	AURA SUITE R8 COMMUNICATOR FOR MS LYNC /E LIC:NU		200	$0.00	$0.00
38	397133	AURA SUITE R8 EQUINOX FOR WEB /E LIC:CU		200	$0.00	$0.00
39	397134	AURA SUITE R8 INTG MGMT SITE ADMINISTRATION R6 /E LIC:DS		1	$0.00	$0.00
40	397135	AURA SUITE R8 AVAYA BREEZE R3 USER /E LIC:CU		200	$0.00	$0.00
41	397174	AURA R8 CM VE VAPPLIANCE SYS ENABLEMENT		2	$0.00	$0.00
42	397272	AURA SYSTEM MANAGER R8 VE VAPPLIANCE SYSTEM ENABLEMENT		1	$0.00	$0.00
43	397287	AURA SYSTEM MANAGER R8 LIC:DS		1	$0.00	$0.00
44	397514	APPLIANCE VIRTUAL PLATFORM R8 UTILITIES VAPP ENABLEMENT		1	$0.00	$0.00
45	397903	SESSION MANAGER R8 VE VAPPLIANCE SYSTEM ENABLEMENT		1	$0.00	$0.00
46	397937	DEVICE SERVICES R8 VE VAPPLIANCE SYSTEM ENABLEMENT		1	$0.00	$0.00
47	397941	SESSION MANAGER R8 SYSTEM LIC:DS;NU;SR		1	$1,995.00	$1,995.00
48	398771	AURA R8 OFFICELINX R10 BASIC SEAT /E LIC:NU		200	$0.00	$0.00
49	700510888	ASBCE R7 SYSTEM SOFTWARE USB		1	$23.00	$23.00
50	700513985	APPLIANCE VIRTUAL PLATFORM R8 MEDIA KIT		1	$79.62	$79.62

Hardware

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
51	383552	R630 SERVER VLARGE APPLIANCE VIRTUALIZATION PLATFORM		1	$12,281.08	$12,281.08
52	388052	ASBCE CORE PORTWELL CAD		1	$885.00	$885.00
53	397164	397164 - AURA R8 LARGE ENTERPRISE SIMPLEX SOLUTION MIGRATION TRACKING		1	$0.00	$0.00
54	397187	397187 - AURA R8 CMM R7 /E LIC:NU		200	$0.00	$0.00
55	399081	399081 - AURA R8 SUITE CMM R7 SUPPORT TRACKING		1	$0.00	$0.00
56	405362641	POWER CORD USA		3	$10.45	$31.35
57	344627J	344627J - SA PREFER SUPT CO-DEL SYSTEM MANAGER R8 LIC 3YR AN PREPD	36	1	$0.00	$0.00

Professional Services

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
58	SERVICES-105	TECHNICIAN TIME		1	$3,928.57	$3,928.57
59	SERVICES-104	SOFTWARE SERVICES		1	$31,661.43	$31,661.43
60	SERVICES-103	PM SERVICES		1	$7,097.14	$7,097.14

Maintenance

#	Item Number	Description	Term	Qty	Unit Price	Extended Price
61	293668J	SA PREFER SUPT CO-DEL AAVP R7 DUAL CPU CMN SRV 3YR AN PREPD	36	1	$16.30	$586.80
62	294100J	SA PREFER SUPT CO-DEL ASBCE R7 STD SVCS 1-500 3YR AN PREPD	36	38	$0.43	$588.24
63	294106	UPGRADE ADVANTAGE ASBCE R7 STD SVCS 1-500 3YR AN PREPD	36	38	$0.21	$287.28
64	344372J	SA PREFER SUPT CO-DEL UPG AURA R8 TRACKING	36	1	$0.00	$0.00